

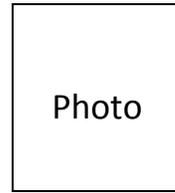
TERMS AND CONDITIONS FOR DISTRIBUTOR ORDER CONSOLIDATION STORE

1. All applicants should fill proper address , PAN No.(it is mandatory as per income tax rules) & send bank details by providing his/her cancelled cheque.
2. Commission of 4%-5% (four percent to five percent only) on sales of health, personal care, electronics and apparel (men & ladies) products, printed material. No commission is payable on goods, products/materials with zero PV/RPV/BVP/RBVP.
3. Details of shortages/damaged/leaked products received through logistic in unsealed/damaged condition should be mentioned on the logistic receipts copy. Photo copy of the same with a covering letter should be forwarded to company/branch office for replacement. No free replacement will be given without this document.
4. Damaged/soiled/short product/information should be sent immediately back for replacement within 15 days of receipt. Once the defective products are received at the corporate/branch/company office, only then the replacement will be entertained.
5. At the time of surrender of DCS the company will make following deductions:-
 - (a) Rs. 2000/- towards handling charges.
 - (b) GST paid by the company on the stock being returned.
 - (c) After deducting the same from DP value of salable products returned(with more than three months expiry and confirmation of bills with original invoices),the company will send the balance amount to the store incharge as full and final settlement.
6. Monthly inventory report needs to be submitted by 15th of every month to the company /branch office .The average stock holding for the month must be at least 50% ,so that the micro store can service the distributors as per their requirements .Micro store will be required to increase the level of holding the stock ,as the turnover of the store increases .The company will communicate the additional inventory to be held by the store.
7. Commission will be released only after monthly stock report is received. Commission will be paid directly or indirectly as per company norms.
8. If stock report of micro store is not received for three consecutive months, micro store will be terminated with immediate effect.
9. Distributors who have achieved level of atleast BRONZE (14000:42000 business volume) and are active for atleast last three months with retail shopping can apply for micro store. Company will decide to whom micro store should be given and company's decision will be final.
10. Distributors can apply for micro store on the application form once the same has been approved, the distributor must deposit Rs. 50000/- in company's account with in 10 days.

The company will send products worth 50000/- (DP value as per the order from micro store) . If the distributor does not fulfill the formalities with in this frame , it will be assumed that the distributor is no longer interested in opening store and the approval given will be dismissed.

- 11. Own shop , own staff , own internet , own system & own electricity , company will not retain all these expenses.
- 12. Applicant of store will have to take NOC from existing stores in the same city, this is mandatory.

Key requirements to opening a store:- PAN card , AADHAR card , one CANCELLED cheque , two recent PHOTOGRAPHS(self attested copy of all above given documents).



Date.....

Applicant

Authority

Signature

Signature